Friends of Saguaro National Park

2017 Annual Report
Friends of Saguaro thanks all the members of our Board of Directors and our Advisory Board for their service during the past year.

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Friends of Saguaro National Park
Dear Friends,

Friends of Saguaro was founded in 1996 and has raised over $5 million to; **protect wildlife and habitat, preserve cultural resources, promote environmental education, improve recreational trails, enhance visitor experiences and build environmental stewardship at Saguaro National Park.** Our founder’s vision in establishing this organization was simple, they, like all of us, love Saguaro National Park and want to help others; **Discover Saguaro**- by reconnecting youth to nature, and encouraging the exploration and discovery of the resources, heritage and recreational opportunities at the Park, **Protect Saguaro**- by assisting the preservation and conservation of the natural and cultural resources of the Park, and sustaining its wilderness character, and **Support Saguaro**- by strengthening community partnerships, and building environmental stewardship through philanthropy, public education and volunteerism.

In 2017, Saguaro National Park had a record-breaking number of visitors, 964,759. This amount surpassed the previous record set in 2016, by 144,000 or 16%. Those visitors supported 866 local jobs and had a cumulative benefit to our local economy of about $90 million.

**2017 was one of the most successful years in the history of Friends of Saguaro.** Our metrics of success have, and will continue to be straightforward and direct: donors engaged, money raised, partnerships sustained, and volunteers involved.

- **Donors Engaged**- Friends received donations from 200 new donors and added 250 new names to our monthly e-newsletter and quarterly Saguaro Rib Newsletter. 300 guests attended our Annual Friendship Dinner and Auction and we gained 350 new followers on social media.

- **Money Raised**- Friends raised $735,071 from all sources and provided the Park with a record-breaking $498,950 in project specific grants (pages 5 & 6). This success was accomplished while remaining transparent and accountable to our stakeholders and general public. We maintained a balanced operating budget, prudent operating reserve and continued to devote more than 85% of our total expenditures to programs, rather than fundraising or overhead costs.

- **Partnerships Sustained**- Friends strengthened collaborative partnerships with; Coalition for Sonoran Desert Protection, National Parks Traveler, Find Your Park Campaign with the National Park Foundation, Public Lands Alliance, National Parks Conservation Association and National Parks Second Century Coalition. Additionally, we have created new partnerships and revitalized other relationships with many community, regional and national organizations.

- **Volunteers Involved**- Friends helped connect 736 volunteers to Saguaro National Park who completed 32,261 hours of service. Time and talent valued by Independent Sector at $778,780. These volunteers provided critical support to park staff and assisted with; interpretive and environmental education programs, visitor center activities, removing invasive buffelgrass, field research as citizen scientists and maintaining park facilities and trails.

**Our success would not have been possible without the dedicated support of our donors, corporate partners, volunteers and board of directors.** We’re grateful for your passion and commitment to support this beautiful park.

Sincerely,

Fred Stula
Executive Director
2017 Financial Summary

Revenues

- Unrestricted Gifts / Donations (35%) $256,674
- Restricted Gifts / Grants (65%) $478,387
- TOTAL REVENUES $735,071

Expenses

- Operations Expense Subtotal (25%) $165,868
  - Payroll (11%) $75,441
  - Payroll Taxes (<1%) $6,746
  - Executive Director Transition (1%) $7,125
  - Expenses for Annual Dinner (5%) $34,864
  - Printing (<1%) $5,068
  - Office Rent (<1%) $3,000
  - Accounting/Professional Services (<1%) $5,335
  - Newsletter (<1%) $4,834
  - Phone/Computer/Internet (<1%) $2,831
  - Liability Insurance/D&O Policy (<1%) $1,753
  - Office Equipment & Supplies (<1%) $2,598
  - Postage (<1%) $3,029
  - Board & Staff Expenses (<1%) $1,293
  - Events (<1%) $1,690
  - Property Taxes / Depreciation (<1%) $2
  - Bank / Credit Card Fees (<1%) $4,402
  - Awards / Gifts (<1%) $495
  - Dues/Memberships/Donations (<1%) $1,147
- FOSNP Capacity-Building Expenses (<1%) $4,215
- Direct Program Grants to the Park (75%) $498,950
- TOTAL EXPENSES $664,818

Fiscal Transparency & Accountability—At Friends of Saguaro, we continue to work hard to earn your trust by being careful stewards of your gifts. Our complete audited financials and IRS 990 Form are posted on our website and we’ve maintained our status with the leading nonprofit transparency and accountability organizations.
Direct Program Grants to Saguaro National Park

$353,480 for the innovative Next Generation Ranger Corps internship program - Friends established this program in January 2015, in response to the National Park Service (NPS) “Call to Action.” The program is designed to enable young people to discover Saguaro National Park and its different operational divisions, by providing them with a supportive, engaging and educational working opportunity at the Park. They are mentored by Park staff, and specialize in areas including environmental education, community outreach, natural resource monitoring, environmental restoration and other relevant areas. NextGens are vital to expanding the parks program capacity and providing a quality visitor experience.

Over the past three years, 62 NextGen Rangers have participated and 68% were women, 45% were from underserved communities and 70% worked at least 640 hours qualifying them for the “Public Land Corps” hiring authority with the NPS and other federal land management agencies. 16 NextGens have been hired by the NPS (9 at Saguaro) and most other program participants work in the environmental field.

With this paid internship and work experience the NextGen Program is providing a pathway for currently underserved and underrepresented students to enter the workforce. And, by engaging diverse underserved youth in meaningful internship opportunities, the NextGen Program is the beginning of a lifetime of involvement, advocacy, and support for national parks, public lands and the environment.

$65,000 for the Educational Patio at the Rincon Mountain District (RMD) Visitor Center - Friends provided matching funds to construct a full-accessible, year-round outdoor interpretive program space designed and built to support the Rincon Mountain Visitor Center. The space will include a hardened surface, accessible benches, a shade structure, A/V equipment for assistive listening technology, a tactile map of the RMD and bilingual interpretive media.

$11,349 for high elevation natural and cultural resource surveys at the park - Friends supported the first-ever inventory at 7,000 – 8,700 ft. in the wilderness area of the Rincon Mountains. The results were truly amazing and resulted in the documentation of; springs, invasive plants, 7 new species of plants never before found in the Rincon Mountains, 6 species of plants that have not been documented in over 100 years, numerous prehistoric rock shelters and a large cave of significant archeological value.

$9,458 for School Transportation - Friends provided reimbursements for local schools to transport over 15,000 youth in southern Arizona to the Park for field trips.

$9,424 for Teacher Rangers - Friends supported 6 Teacher Rangers who engage underserved schools with the park. They organize and lead group of students on monthly hikes and provide interpretive talks during the school year.

$8,594 for the Manning Camp Intern - Friends supported an intern to work with the Manning Camp Wilderness Ranger to maintain the historic camp, trails, clean up wilderness campsites, monitor resources and provide no trace and safety messages to park visitors.
$7,872 for the Citizen Science Pollinator Program - Friends helped recruit volunteers and supported research to help the Park better understand the relationships between plants and insects.

$6,000 for the Ironwood Tree Experience - Friends provided funds for 10 high school students from underserved areas to learn about camping, backpacking and exploring the outdoors. They went hiking and camped in the Park for 5 days.

$5,000 for a new Pack Mule - Friends purchased a new pack mule for the park to increase packing capacity and allow vital trail work to continue in remote work sites, even if a mule was to get sick or injured.

$4,078 for Youth Hiking Clubs - Friends provided funds to allow the park to invite students from underserved schools to join hiking clubs where they learn lifetime fitness skills as they hike in the national park.

$3,493 for Junior Ranger Camps - Friends provided scholarships for underserved campers to participate in the popular Wilderness and Junior Ranger Camps.

$2,778 for the Arizona Trail Association - Friends worked with the Arizona Trail Association and supported the Service Corps to help with trail improvements at the park.

$2,500 for the Saguaro Blooms Project - Friends created and supported the citizen science project to collect data and help the park determine if increasing temperatures in the Sonoran Desert are causing saguaros to bloom earlier.

$2,490 for the Park’s Volunteer Picnic - Friends supported the Park’s annual volunteer picnic to recognize, thank and celebrate the volunteer achievements.

$2,400 for Wilderness Monitoring - 77% of Saguaro National Park is congressionally designated Wilderness and Friends support helped the park complete its required monitoring of the area.

$1,468 for the SNP Loop Bicycle Project - Friends collaborated with the Greater Arizona Bicycling Association and Pima County to create a route and signs to help cyclists get from the Loop (Tucson’s 131 mile paved, multi-use trail) to the Visitor Center at RMD.

$1,401 for the Diamond Junior Ranger Program - Friends funding allowed the park to bring a modified version of the Junior Ranger Program to children who are patients at Banner Diamond Children’s Hospital. It provides the children with activity books, crayons and a small stuffed animal to take back to their rooms.

$1,290 for the Gila monster Program - Friends support allowed the park to conduct field research with the School of Natural Resources at The University of Arizona to conclude the research on the health, characteristics and movement patterns of the Gila monsters population at SNP.

$875 for the Artist-in-Residence Program - Friends supported two artists who created multi-canvas paintings for the Visitor Centers and taught art / painting classes at the park.
Individual Donors

Friends of Saguaro National Park acknowledges its donors throughout the year in the Saguaro Rib newsletter, as well as in our Annual Report and on our website (www.friendsofsaguaro.org). We greatly appreciate the generosity of these individual donors during the past year, and we apologize for any errors or omissions.

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- The Outdoor Foundation
- Southwest Gas Corporation Foundation
- The Bess Spiva Timmons Foundation
- University of Arizona Foundation
- Western National Parks Association

### Donations of $1,000 to $5,000
- Benevity Community Impact Fund
- The Cote Foundation
- Freeport-McMoRan Copper and Gold Foundation
- Greater Arizona Bicycling Association
- IBM Corporation
- National Environmental Education Foundation

### Donations to $1,000
- Active Network, LLC
- Alfonso Gourmet Olive Oil & Balsamics
- Alliance of Arizona Nonprofits
- Amazon Smile Foundation
- Amerind Museum
- Arizona Cardinals
- Arizona Coyotes Hockey Club
- Arizona Diamondbacks
- Arizona Opera
- Arizona Public Media
- Arizona Sonora Desert Museum
- Arizona State Museum
- Arizona Trail Association
- B&B Cactus Farm
- Buffalo Trading Post
- Caruso’s Restaurant
- The Cheesecake Factory
- El Conquistador Resort
- HF Coors
- Coronado National Memorial
- Desert Botanical Garden
- Disneyland Resort
- Doubletree by Hilton Flagstaff
- Eegee’s
- Fairmont Scottsdale Princess
- Frank Lloyd Wright’s Taliesin West
- Gaslight Theatre
- Harris Environmental Group
- Heard Museum
- Hilton Squaw Peak Resort Point
- IBM (Foundation) Matching Gift Program
- Jim Click Automotive Team
- Just Give
- JW Marriott Tucson Starr Pass
- Loews Ventana Canyon
- Madeleine Hotel & Residences
- Mountain Oyster Club
- Diana Madras Gallery
- The Nature Conservancy’s Muleshoe Ranch
- Patronato San Xavier
- Phoenix Zoo
- Picante Designs
- Red Feather Lodge
- Reid Park Zoological Society
- Rocky Mountain Conservancy
- Saguaro Employees Association
- Saguaro Horsemanship Association
- Saguaro National Park
- The Historic Strater Hotel
- Summit Hut
- Tanque Verde Ranch
- Texas Instruments Foundation
- The Historic Taos Inn
- Tohono O’dodham Gaming Enterprise
- Total Wine and More
- Tucson Botanical Gardens
- Tucson Electric Power
- Tucson Saddle Club
- Tucson Subaru
- Tucson Symphony Orchestra
- Tumacacori National Historical Park
- University of Arizona Boyce Thompson Arboretum
- University of Arizona Flandrau Science Center & Planetarium
- University of Arizona Richard F Caris Mirror Lab
- University of Arizona Biosphere 2
- University of Arizona Poetry Center
- Visit Tucson
- White Stallion Ranch
- Xanterra South Rim, LLC
- YMCA of the Rockies
- Zia Enterprises, Inc
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